

Senior Account Manager

- CBD location
- Hot Desk
- High performing team

Recognised as Australia's leading IT recruiter, this brand is highly regarded by businesses and candidates and has worked in the specialist IT recruitment sector for over 40 years. They have many long standing relationships with clients and believe that ethical conduct is essential to IT recruitment and is a proud founding member of ITRCA.

This is a rare opportunity to join this outstanding team as an Account Manager, the last time this position was offered was 9 years ago with very little turnover and long tenure, in fact this is being offered due to a promotion.

On offer is an established desk that bills between \$1.5 million and \$2.5 million depending on the market any given year. There are currently 30 ongoing Contractors to manage and a portfolio of established clients. Along with this, you will be asked to develop new client relationships and grow revenue. You will be supported by a Manager who will invest in your professional development and a Recruiter/Resourcer who is dedicated to you.

If you enjoy working in a high performance culture of integrity and ethics, enjoy working with a company that continually strives for new innovations and have a professional approach to every contact they make. Then we want to talk to you.

We are looking for an experienced Recruitment Consultant with a minimum of 2-3 years working within agency recruitment, have a demonstrated sales ability along with the ability to develop long standing strategic business relationships and have a consistent career history.

For a confidential conversation regarding this position, please call Kym Hammond on 0405 226 982 kym@entiretyrec2rec.com.au or Tracey Beidham on 0409 599 303 tracey@entiretyrec2rec.com.au